

Message Text

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DRAFTED BY EB/ITP/EWT/AJREICHENBACH:TLW
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EUR/CE - RCASAGRANDE (INFO)

-----077078 120250Z /65

R 112202Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY BERN
AMEMBASSY BONN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL STUTTGART
AMCONSUL MUNICH
AMCONSUL ZURICH

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STADIS//////////

E.O. 11652: N/A

TAGS: ESTC, GW, SZ

SUBJECT: EXPORT CONTROL SEMINAR

REF: A) STUTTGART 899, B) MUNICH 2160, C) STATE 115886,
D) BERN 2104

1. AS REQUESTED REFTELS A AND B, FOLLOWING INDIVIDUALS
WILL CONDUCT EXCON SEMINAR:

ARTHUR REICHENBACH, OFFICER-IN-CHARGE, EXPORT CONTROL
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AFFAIRS, OFFICE OF EAST-WEST TRADE, DEPARTMENT OF STATE

EDWARD WALINSKY, DIRECTOR, POLICY PLANNING DIVISION,
OFFICE OF EXPORT ADMINISTRATION, DEPARTMENT OF COMMERCE

EUGENE MURPHY, DIRECTOR FOR STRATEGIC TECHNOLOGY, OFFICE
OF ASSISTANT SECRETARY OF DEFENSE FOR INTERNATIONAL

SECURITY AFFAIRS, DEPARTMENT OF DEFENSE.

2. REICHENBACH WILL ADDRESS EXPORT CONTROLS AS A FOREIGN POLICY TOOL; THE HISTORY OF U.S. CONTROLS, THE DEVELOPMENT OF COCOM AND THE DIRECTION U.S. CONTROLS WILL BE TAKING IN THE FUTURE.

WALINSKY IS PREPARED TO DISCUSS COMMERCE LICENSING POLICY AND PROCEDURE, THE REVIEW OF LICENSES, THE DECISION-MAKING PROCESS AND HOW IT IS APPLIED TO CASES, DOCUMENTATION, RE-EXPORT REQUIREMENTS, AND COOPERATION WITH OTHER COUNTRIES ON EXPORT CONTROLS.

MURPHY WILL DISCUSS THE STUDY BEING DONE BY THE DEPARTMENT OF DEFENSE ON THE PROS AND CONS OF CONTROLLING THE TRANSFER OF TECHNOLOGY ON CERTAIN STRATEGIC GOODS. THIS IS A LONG-RANGED STUDY WHICH ADDRESSES NOT ONLY THE LIMITING OF TECHNOLOGY TRANSFER TO COMMUNIST COUNTRIES, BUT ALSO HAS IMPLICATIONS ON SALES TO WESTERN COUNTRIES. WE REPEAT, THIS IS A STUDY BY DOD AND NOT A USG POSITION. THE SUBJECT SHOULD BE OF KEEN INTEREST TO EUROPEAN FIRMS.

3. HOTEL REQUIREMENTS: THREE SINGLES IN A "GUT BUERGERLICHES HOTEL" OR PENSION, HALL BATH OK. FREIBURG JUNE 6, STUTTGART JUNE 7, MUNICH JUNE 8 AND 9. SINCE WE HAVE NOT HEARD FROM DUSSELDORF AND ZURICH, WILL ADVISE LIMITED OFFICIAL USE

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THOSE POSTS OF HOTEL REQUIREMENTS WHEN PROGRAMS CONFIRMED.

4. COPIES OF SPEECHES, IN ENGLISH, WILL BE AVAILABLE FOR ALL POSTS.

5. FOR BONN: ASSUMING WE DEPART DUSSELDORF MORNING OF JUNE 6, WE WOULD LIKE TO STOP IN BAD GODESBERG TO MEET WITH EMBASSY EXCON OFFICERS TO DISCUSS REPORTING ON EXPORT LICENSING AND COMPLIANCE INVESTIGATIONS, AS CARRIED OUT BY CONSTITUENT POSTS. IF TIME PERMITS, WE WOULD LIKE TO PAY COURTESY CALL ON GERMAN EXCON OFFICIALS FOR SHORT DISCUSSION, LEAVING FOR FREIBURG ON TEE 17 AT 1319. VANCE

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